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### Registration & Welcome Coffee

08:15 - 09:10  
German Private Equity Summit

### Participants

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### Chairman's Welcome Address

09:10 - 09:15  
German Private Equity Summit

### Participants

Richard von Gusovius, Partner, Campbell Lutyens

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### Geo-Political Overview

09:15 - 10:00  
German Private Equity Summit

Macro-Economic & Geo-Political Outlook: Outlining Risks & Challenges For The German Economy

### Participants

Dr Hans Albrecht, Managing Director & Founding Partner, Nordwind Capital

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### Geo-Political Events & The Future Of German PE

10:00 - 10:30  
German Private Equity Summit

Predicting The Implications Of Geo-Political Events Around The Globe On The Continental European Private Equity Market: What Does The Future Hold?

### Participants

Mod: Dr Hans Albrecht, Managing Director & Founding Partner, Nordwind Capital

Panellists: Ralf Huep, Co-Head of Executive Committee and Managing Partner, Advent International

Michael Phillips, Managing Partner, Castik Capital

Kai Romberg, Partner, Co-Head of Munich Office, HgCapital

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### Morning Coffee & Networking Break

10:30 - 11:00  
German Private Equity Summit

### Participants

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### Update On The German PE Market

11:00 - 11:30  
German Private Equity Summit

Market Volatility and Deal Competition in German Private Equity Market: Is There Still Potential For Higher Returns In The Face Of Increasing Competition? If So, Where?

### Participants

Moderator: Sarah Syed, European Private Equity Correspondent, Bloomberg News

Panellists: Joern Nikolay, Managing Director , General Atlantic

Philip Wack, Director, Private Equity, KKR

Franz Woelfler, Managing Director, Aurelius

Guido May, Partner & Managing Director, Silverfleet Capital

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### LP Perspectives: LP Views On Investing In PE In Germany

11:30 - 12:00  
German Private Equity Summit

Where Will They Look To Deploy Capital & Maintain Allocations, How Much Exposure To The Market Do They Want & Which Are The Most Attractive Sectors & Investment Strategies?

### Participants

Moderator: Kaarina Suikkonen, Partner, Lyrique Private Equity

Panellists: Sven Berthold, Managing Director , ATRUM

Wendelin Thönes, Director, Private Equity, Allianz Capital Partners

Heiko Bensch, Senior Portfolio Manager, Alternative Investments, Talanx Asset Management

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### Data Session: Update On German PE Outlook

12:00 - 12:45  
German Private Equity Summit

Analysing Industry Comments From The Past 3 Years: How Accurate Were Industry Predictions On Fundraising, Investing, Growing Businesses & Exits & What Does The Future Hold?

### Participants

Moderator: Richard von Gusovius, Partner, Campbell Lutyens

Panellists: Ralf Huep, Co-Head of Executive Committee and Managing Partner, Advent International

Jörg Rockenhäuser, Partner, Head of Frankfurt Office, Permira

Daniel Flaig, Partner, Capvis Equity Partners

Till Burges, Principal , HarbourVest Partners (UK) Ltd

Marc Brugger, Managing Director , LFPE

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### Lunch & Networking Break

12:45 - 14:00  
German Private Equity Summit

### Participants

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### What Strategies Work In The Mittlestand?

14:00 - 14:30  
German Private Equity Summit

Tackling The Mittlestand: Which Strategies Are Successful, Which Aren't & Why?

### Participants

Moderator: Daniel Boege, Principal, Head of Buyout , Golding Capital Partners

Panellists: Marco Brockhaus, Founder & Managing Director, Brockhaus Private Equity

Karsten Eibes, Co-Founder & Managing Partner, Beyond Capital Partners

Sven Oleownik, Head of DACH, GIMV

Christine Panier, Head of Lower Mid Market - West Europe Equity Investments, European Investment Fund (EIF)

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### Latest Developments In The German Growth & Tech Scene

14:30 - 15:00  
German Private Equity Summit

Benchmarking The German Tech / VC Scene In A European Context. How Will The Asset Class Attract Sufficient Capital & Where Are The Hot Spots?

### Participants

Moderator: Dr Christian Nagel, Co-Founder & Partner, Earlybird Ventures

Panellists: Dr Jan-Gisbert Schultze, Co-Founder & Managing Partner, Acton Capital Partners

Christian Leybold, General Partner , E.ventures

Olivier Schuepbach, General Partner, Partech Ventures

Holger Witte, Director Investor Relations, Project A Ventures

Daniel Koppelkamm, Principal, Jadeberg Partners,

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### Afternoon Refreshments & Networking Break

15:15 - 15:45  
German Private Equity Summit

### Participants

### Regulatory Challenges For German GPs & LPs & Impact Of Brexit

15:45 - 16:15

German Private Equity Summit

Update On Regulation Of VC & PE Managers, including on Marketing Requirements for EU and Non-EU Fund Managers & On Debt Fund Regulations in Europe and in Germany more specifically & Impact Of Brexit On Fund Structures for the future

#### Participants

Moderator: Patricia Volhard, Tax & Legal Committee, Invest Europe

Panellists: Dörte Höppner, Managing Director, P+P Pöllath & Partners

### Creating Value: How Can Funds In Germany Develop Differentiated Ways Of Creating Value?

16:15 - 16:45

German Private Equity Summit

Sourcing The Most Attractive Deals In Order To Deliver Alpha In An Increasingly Competitive Market?

#### Participants

Moderator: Dr Jens Riedl, Partner & Managing Director, Head of PIPE Practice in DACH, Boston Consulting Group

Panellists: Dr Rolf Scheffels, Managing Partner, DBAG

Michael Bork, Managing Director & Senior Partner, Equistone Partners GmbH

Holger Kleingarn, Managing Director, Germany, H.I.G. Capital

Andreas Bohn, Co-CEO & Managing Partner, SwanCap Partners

Ulf von Haacke, Partner, Managing Director, Germany, 3i

### Minority Investments: The Strategic Importance Of Minority Investments In The German Investment Environment

16:45 - 17:15

German Private Equity Summit

Forging Successful Relationships With Family Business Owners To Deliver Value

#### Participants

Moderator: Britta Lindhorst, Managing Director, Head of European Investments, HQ Capital

Panellists: Burkhard Wangenheim, Investment Manager, AFinum

Günther Skrzypek, Managing Partner, Augur Capital

Dr Henrik Fastrich, Executive Board Member, Orlando Management

Torsten Krumm, Managing Director, HQ Equita

### End of Summit Day

17:15 - 17:15

German Private Equity Summit

#### Participants

### Summit Networking Drinks Reception

17:30 - 19:00

German Private Equity Summit

#### Participants

### Registration & Welcome Coffee

08:15 - 08:45

Private Debt & Mezzanine Finance Summit

#### Participants

### Chairman's Welcome Address

08:45 - 08:50

Private Debt & Mezzanine Finance Summit

#### Participants

Anthony Fobel, Partner, Head of Private Debt, BlueBay Asset Management

### Overview Of The Economy 2017: Big Picture & Implications For The Private Debt Market

08:50 - 09:20

Private Debt & Mezzanine Finance Summit

Predicting The Global Economic & Political Implications of Brexit, China's Falling Domestic Equity Markets, US Elections & How They Will Affect The Economy, Liquidity & The Private Debt Markets

#### Participants

Peter Cornelius, Managing Director, Alpinvest Partners/The Carlyle Group

### Perspectives On Private Debt

09:15 - 09:40

Private Debt & Mezzanine Finance Summit

Taking The Temperature Of The Debt Market One Year On - What Has Changed?

#### Participants

Anthony Fobel, Partner, Head of Private Debt, BlueBay Asset Management

### Fireside Chat: What Does The Future Hold For The Private Credit Markets?

09:40 - 10:10

Private Debt & Mezzanine Finance Summit

Is The Increased Competition Within The Sector Sustainable? Is Consolidation Inevitable & How Will Investors Be Affected?

#### Participants

Interviewer: Theodore Koenig, President & CEO, Monroe Capital

Christophe Evain, CEO, ICG

Symon Drake-Brockman, Managing Partner, Pemberton Asset Management

Blair Jacobson, Partner, Director Lending Group, Ares Management

### Defining The Market: Defining Private Debt: What Does The Market Look Like Today In Terms Of Players And Competition?

10:10 - 10:40

Private Debt & Mezzanine Finance Summit

Are There Enough Deals To Satisfy The Dry Powder Raised For Direct Lending Funds? Do Fees on Invested Capital Combined With The Dry Powder Lead To Riskier Deals?

#### Participants

Moderator: Anthony Fobel, Partner, Head of Private Debt, BlueBay Asset Management

Panellists: Stephen Hickey, Managing Partner, CVC Credit Partners

Andrew Konopelski, Partner, Head of Credit Strategies, EQT

Edward Eyeran, Managing Director, Head of European Leveraged Finance, Fitch Ratings

Susan Kasser, Co-Head of Private Credit, Neuberger Berman Private Equity

### Morning Coffee & Networking Break

10:40 - 11:10

Private Debt & Mezzanine Finance Summit

#### Participants

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### Comparing Different Strategies & Products

11:10 - 11:40

Private Debt & Mezzanine Finance Summit

Which Strategies & Products Offer The Most Attractive Returns In The Current Competitive Environment & Why?

#### Participants

Panellists: Michael Ewald, Managing Director, Global Head of the Private Credit Group, Bain Capital Credit

Cécile Mayer-Lévi, Co-Head Private Debt, Tikehau Investment Management

David Allen, Managing Partner & CIO, AlbaCore Capital

Simon Champ, CEO, MW Eaglewood Europe

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### Topic & Speaker TBC

11:40 - 12:10

Private Debt & Mezzanine Finance Summit

#### Participants

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### Examining Opportunities & Risks In Sponsorless Lending

12:10 - 12:40

Private Debt & Mezzanine Finance Summit

Can Private Credit Funds Continue To Successfully Source Transactions Without The Help Of A Sponsor? Why Are LPs Choosing Sponsorless Lending Over The Alternatives? How Can The Private Debt Market Work With SMEs More Effectively?

#### Participants

Panellists: Jakob Lindquist, Co-CEO & Co-Founder, CORDET

Paul Shea, Co-Founder & Managing Partner, Beechbrook Capital

John C Harrison, Senior Managing Director, Mezzanine Capital Team, Harbet Management Corp

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### LP Perspectives: Digging Deeper Into Private Debt

12:40 - 13:10

Private Debt & Mezzanine Finance Summit

Private Credit: Differentiating The Deep & Irreversible Undercurrent Into The Market From The Froth: How Can Investors Dig Deep To Ensure They Allocate Appropriately? (To Ensure They Pick The Strongest Funds?)

#### Participants

Moderator: James Newsome, Managing Partner, Arbour Partners

Panellists: Oliver Huber, Managing Director, Head of Private Debt, Golding Capital Partners

Matthias Unser, Founding Partner, Yielco Investments

Sanjay Mistry, Director of Private Debt, Mercer Private Markets

Peter Schwanitz, Managing Director, Portfolio Advisors

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### Lunch & Networking Break

13:10 - 14:10

Private Debt & Mezzanine Finance Summit

#### Participants

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### The Role Of Private Debt Within Investor Portfolios

14:10 - 14:40

Private Debt & Mezzanine Finance Summit

How Are LPs Developing Their Private Debt Allocations & Ensuring Diversification Of Their Assets? Are They Increasing Or Decreasing Allocations. What Is More Important, A Firm's Stability Or Outperformance? Which LPs Are Choosing New Funds Over Brand Names?

#### Participants

Panellists: Elias Latsis, Chief Data Officer, Preqin

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### Flexible Capital: How Is The Private Debt Market Evolving From Traditional Control PE?

14:40 - 15:10

Private Debt & Mezzanine Finance Summit

Developing The Ability, Experience & Mandate To Create Bespoke Financing Solutions

#### Participants

Panellists: John Sinik, Managing Partner, Metric Capital Partners

Frank Dornseifer, Attorney at Law & Managing Director, Bundesverband Alternative Investments e.V. (BAI)

Marco Natoli, Head of Lower Mid Market - Northern, Western and Southern Europe, European Investment Fund

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### Co-Investments Panel: The Growing Trend For Using Co Investments In Private Debt To Increase Deal Size:

15:10 - 15:40

Private Debt & Mezzanine Finance Summit

Assessing The Success & Risk Of New Structures & Transactions, & What Types Of Opportunities LPs Are Looking For. Which Requirements (Team, Processes) Do LPs Have To Fulfil To Be Able To Close Deals Successfully?

#### Participants

Panellists: Christophe Bavière, CEO & Managing Partner, IdInvest Partners

Ari Jauho, Partner & Chairman, Certior Capital

Lemy Gresh, Managing Partner, MV Credit

James Greenwood, CEO, Permira Debt Managers

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### Afternoon Refreshments & Networking Break

15:40 - 16:00

Private Debt & Mezzanine Finance Summit

#### Participants

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### Specialists Panel: Private Debt's Increasing Diversity As An Asset Class

16:00 - 16:25

Private Debt & Mezzanine Finance Summit

Assessing The Burgeoning Range Of Opportunities From Senior To PE-Style & The Pros & Cons Of Each. Is There A Place For Industry Specialists In Private Debt?

#### Participants

Moderator: Heinz Blennemann, Principal, Blennemann Family Investments

Panellists: Jennifer Wick, Managing Partner, Sustainable Growth Management

Maurizio Petitbon, General Partner, Kreos Capital

Tim Cable, Executive Director, Infrastructure Debt, Hastings

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### Comparing Different Debt Structures

16:25 - 16:55

Private Debt & Mezzanine Finance Summit

Evaluating The Opportunity Sets For Senior Debt, Unitranche, Covenants, 1st/2nd Lien, Mezzanine: What Circumstances Determine When A Particular Structure Should Be Used & Which New Ways Of Co-operation Between Banks And Fund Managers Are Likely To Emerge?

#### Participants

Panellists: Paul Johnson, Director, Credit, EQT Partners

Michael Ewald, Managing Director, Global Head of the Private Credit Group, Bain Capital Credit

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### New Product Session

16:50 - 17:15

Private Debt & Mezzanine Finance Summit

\*Trade Finance\* - how private debt funds can allocate to this big global asset class now that banks have stepped back.

\*Market-place lenders\* - how LPs can allocate to SMEs through the large, high volume lending platforms.

\*Listed debt funds\* - despite the volatility in the BDC market in the US, will listed debt funds be attractive to dividend-seeking investors in Europe?

#### Participants

Moderator: James Newsome, Managing Partner, Arbour Partners

Panellists: Chris Howarth, Chief Commercial Officer, Falcon Group

Sachin Patel, Global Co-Head of Capital Markets, Funding Circle

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### End of Summit Day

17:15 - 17:15

Private Debt & Mezzanine Finance Summit

#### Participants

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### Summit Networking Drinks Reception

17:30 - 19:00

Private Debt & Mezzanine Finance Summit

#### Participants

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### Registration & Welcome Coffee

08:15 - 08:50

Energy & Natural Resources Summit

#### Participants

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### Chairman's Welcome Address

08:50 - 09:00

Energy & Natural Resources Summit

#### Participants

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### Big Picture Energy Landscape: Update On The Forces At Play Shaping The Global Energy & Oil Price Landscape

09:00 - 09:30

Energy & Natural Resources Summit

#### Participants

Bob Maguire, Managing Director, Co-Head of International Energy Fund, Carlyle International Energy Partners (CIEP)

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### Outlook On Energy: Is The Energy Sector Still Delivering Outperformance?

09:30 - 10:00

Energy & Natural Resources Summit

What Is The Effect Of Banks Pulling Back From The Sector? Are Private Equity Investors Still Allocating To The Asset Class, & Where Are The Best Returns To Be Made?

#### Participants

Moderator: Jason Cheng, Co-founder and Managing Partner, Kerogen Capital

Panellists: John A. Hill, Vice Chairman & Managing Director, First Reserve

Rahul Advani, Principal, Energy Capital Partners

Mustafa Siddiqui, Head of Energy Private Equity EMEA, Blackstone

E. Murphy Markham, Managing Partner, EnCap

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### Innovation In Renewables: Innovation & The Transition To A Sustainable Economy

10:00 - 10:30

Energy & Natural Resources Summit

#### Participants

Colin le Duc, Partner & Co-Founder, Generation Investment Management

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### Morning Coffee & Networking Break

10:30 - 11:00

Energy & Natural Resources Summit

#### Participants

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### Increased Demand For Energy & Renewables

11:00 - 11:30

Energy & Natural Resources Summit

Examining The Factors Behind Increased Demand For Energy & Renewables: Which Subsectors Are Attracting Most Attention, How Are Managers Navigating External Dynamics & How Does The Sector Fit Into A Broader Investment Strategy?

#### Participants

Moderator: Ian Schapiro, Managing Director & Portfolio Manager, Oaktree Capital Management

Panellists: Scott Mackin, Managing Partner & Co-President, Denham Capital

Tom Murley, Director & Head of Renewable Energy, HgCapital

Karl Smith, Fund Managing Director, Green Investment Bank

Evan Corley, Partner & Head of Natural Resources, Global Infrastructure & Real Assets Investment Team, Pantheon

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### LP Perspectives: LP Views On Energy Investing

11:30 - 12:00

Energy & Natural Resources Summit

Should Return Expectations Be Lowered & Allocations Cut Or Do Rising Oil Prices Indicate A New Opportunity? Are Renewables More Attractive In Comparison?

#### Participants

Panellists: Verena Kempe, Director, Private Equity, Feri Trust

Paul Manias, Managing Director, OMERS Strategic Investments

Rob Day, Partner, Black Coral Capital

Maurice A. Gordon, MD, Head of Private Equity, The Guardian Life Insurance Company of America

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# SESSIONS

SUMMITS DAY - 27/02/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

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## Level Of Returns: Examining The Level Of Returns In Energy Investing

12:00 - 12:30

Energy & Natural Resources Summit

To What Extent Is Increased Appetite For Renewable Energy Assets A One Way Street And What Clouds Are On The Horizon, For Example Higher Interest Rates, Which Could Change This?

### Participants

Moderator: Lucy Heintz, Partner, Energy, Actis

Panellists: Simon Eaves, Managing Director , Capital Dynamics

Dr Patricia Rodrigues, Managing Director, Macquarie Infrastructure & Real Assets

George Osorio, Managing Partner , Conduit Capital Partners

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## Lunch & Networking Break

12:30 - 14:00

Energy & Natural Resources Summit

### Participants

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## Data Session

13:30 - 14:00

Energy & Natural Resources Summit

### Participants

Mark O'Hare, Founder & CEO , Preqin

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## Opportunities In Renewables

14:00 - 14:30

Energy & Natural Resources Summit

Evaluating Innovation In Renewables: What Opportunities Does This Present To Investors?

- 10 minute presentations on each sector

### Participants

Moderator: Niyamat Fazal, Head of Private Equity, Langham Hall

Panellists: Ben Cotton, Partner , Earth Capital Partners

Chris Wedding, Founder & Managing Director, IronOak Energy

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## Opportunities In Energy & Natural Resources

14:30 - 15:00

Energy & Natural Resources Summit

Energy & Natural Resources: Comparing & Contrasting The Opportunities in Timber, Energy and Mining

### Participants

Panellists: Peter Weidmann, Head of Investor Relations, The Sentient Group

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## Afternoon Refreshments & Networking Break

15:00 - 15:30

Energy & Natural Resources Summit

### Participants

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## Technological Innovation In The Energy Sector

15:30 - 16:00

Energy & Natural Resources Summit

What Is The Impact Of Sources Of Innovation, New Regulation & Increased Demand, & Where Is Alpha Being Generated?

### Participants

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## Oil & Gas vs Renewables: The Great Debate

16:00 - 16:30

Energy & Natural Resources Summit

The Great Debate: Oil & Gas vs. Renewables – What's the Better 20-Year Play?

### Participants

Moderator: Maxim Edelson, Senior Director, Fitch Ratings

Panellists: Simon Eaves, Managing Director , Capital Dynamics

Jérôme Halbout, Founding Partner, 4D Global Energy Advisors

Albert Huddleston, Partner & CEO, Aethon

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## End of Summit Day

16:30 - 16:30

Energy & Natural Resources Summit

### Participants

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## Summit Networking Drinks Reception

17:30 - 19:00

Energy & Natural Resources Summit

### Participants

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## Registration & Welcome Coffee

08:15 - 08:50

Integrating ESG Into Private Equity Summit

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### Participants

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## Chairman's Welcome Address

08:55 - 09:05

Integrating ESG Into Private Equity Summit

### Participants

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## Demystifying ESG

09:00 - 09:30

Integrating ESG Into Private Equity Summit

What's In A Name? Has The Concept of ESG Become A Catch All? Is The Confusion Surrounding The Terminology Undermining Acceptance & Growth Of Responsible Investment?

### Participants

Moderator: Silva Deželan, Director Sustainability, RobecoSAM Private Equity

Panellists: Clara Barby, Partner & Head of Impact+ , Bridges Ventures

Ioannis Ioannou, Assistant Professor Of Strategy & Entrepreneurship, London Business School

Kenneth I. Juster, Partner & Managing Director, Warburg Pincus

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## LP Keynote

09:30 - 09:50

Integrating ESG Into Private Equity Summit

### Participants

Sarah McPhee, Chairwoman of the Board, AP4

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## Impact & Sustainable Development

09:50 - 10:30

Integrating ESG Into Private Equity Summit

Can PE Investors Contribute To Sustainable Development Goals? What Relevant Initiatives & Protocols Are There? What Does Climate Change & Carbon Neutrality Mean For PE In Terms Of Opportunities & Risk?

### Participants

Panellists: Kris Douma, Director, Investment Practices and Reporting , UN Principles for Responsible Investment (PRI)

Jackie Roberts, Chief Sustainability Officer, The Carlyle Group

Katja Salovaara, Senior Portfolio Manager, Private Equity, Ilmarinen Mutual Pension Insurance Company

Adinah Shackleton, Head of Environment, Social and Governance (ESG) , Permira Advisers

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## Morning Coffee & Networking Break

10:30 - 11:00

Integrating ESG Into Private Equity Summit

### Participants

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### ESG On The Frontline

11:00 - 11:30

Integrating ESG Into Private Equity Summit

How Do You Ensure Management Buy-In? Can ESG Factors Form An Overarching View On How You Invest?

#### Participants

Moderator: Jeremy Lytle, Partner, IR, ECI Partners

Panellists: Jason Cheng, Co-founder and Managing Partner, Kerogen Capital

Tania Choufani, Director & Head of ESG, The Abraaj Group

Lee Gardella, Managing Director, Adveq Management

David Stokoe, Vice President Operations - Sourcing, Sun Capital Partners

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### Due Diligence: Extended Session

11:30 - 12:20

Integrating ESG Into Private Equity Summit

How Do You Conduct Due Diligence On A Responsible Investment Programme? ESG Due Diligence & Traditional Due Diligence: Where Do You Draw The Line & What Should You Outsource?

Due Diligence On Fund Managers (11:30 - 12:00)

Due Diligence On Target Companies (12:00 - 12:20)

#### Participants

Due Diligence On Fund Managers: Marta Jankovic, Senior Sustainability Specialist & Head Of ESG Integration Alternatives, APG Asset Management

Mauro Pfister, Senior Director and Head of Solutions, Capital Dynamics

Benoît Verbrugge, Member of Executive Committee & Head of Ardian US, Ardian

Due Diligence On Target Companies: Therése Lennehag, Head of Responsible Investments , EQT Partners

Andrew Malk, Managing Partner , Malk Sustainability Partners

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### LP Expectations

12:20 - 12:50

Integrating ESG Into Private Equity Summit

What Are LPs Looking For & What Questions Do They Need Answering?

#### Participants

Moderator: Maaïke van der Schoot, Responsible Investment Officer, Alpinvest

Panellists: Thomas Kristensen, Principal, LGT Capital Partners

David Russell, Co-Head of Responsible Investment, USS Investment Management

Elias Korosis, Partner, Hermes GPE

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### Lunch & Networking Break

12:50 - 14:00

Integrating ESG Into Private Equity Summit

#### Participants

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### Value Creation Case Study

14:00 - 14:20

Integrating ESG Into Private Equity Summit

Drivers Of Change: How Can Environmental & Social Trends Be Used To Create Value?

#### Participants

Case Study Presentation: Reynir Indahl, Managing Partner, Summa Equity

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### Transparency: How Private Is Private Equity?

14:20 - 15:00

Integrating ESG Into Private Equity Summit

Should GPs Demonstrate Transparency Just To Their Investors Or To The Wider Public? Should You Have A Proactive Approach Or Wait For The Question To Be Asked?

#### Participants

Moderator: Marta Jankovic, Senior Sustainability Specialist & Head Of ESG Integration Alternatives, APG Asset Management

Panellists: Stefano Bacci, Partner, Ambienta

Blaise Duault, Head of Compliance & Public Affairs, PAI Partners

Maaïke van der Schoot, Responsible Investment Officer, Alpinvest

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### Afternoon Refreshments & Networking Break

15:00 - 15:30

Integrating ESG Into Private Equity Summit

#### Participants

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### Debate: 'This House Believes That A Checklist Approach To Reporting Is Unhelpful & Unrealistic'

15:30 - 16:00

Integrating ESG Into Private Equity Summit

#### Participants

On Opposition: Anders Strömblad, Head of External Managers , AP2

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### Too Hot To Touch Session: Reporting: No Carrot & No Stick

16:00 - 17:00

Integrating ESG Into Private Equity Summit

Going Beyond The Platitudes: What Does 'Good' Look Like & What Feedback Do GPs Need? Non-Compliance: What Warnings & Clauses Should Be Implemented?

#### Participants

Chairman: Maarten Biermans, Associate Principal , Spring Associates

Discussion Leaders: Natasha Buckley, Investment Practices Manager – Private Equity & Property, UN Principles for Responsible Investment (PRI)

Cristina David, Principal, 21 Investimenti

Silva Deželan, Director Sustainability, RobecoSAM Private Equity

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### End of Summit Day

17:00 - 17:00

Integrating ESG Into Private Equity Summit

#### Participants

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### Summit Networking Drinks Reception

17:30 - 19:00

Integrating ESG Into Private Equity Summit

#### Participants

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### Registration & Welcome Coffee

08:15 - 08:50

COO/CFO Summit

#### Participants

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### Chairman's Welcome Address

08:50 - 09:00

COO/CFO Summit

#### Participants

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### Keynote Address

09:00 - 09:30  
COO/CFO Summit

### Participants

Pamela Hendrickson, COO & Vice Chairman, Strategic Initiatives, The Riverside Company

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### The Changing Role Of The COO/CFO

09:30 - 10:00  
COO/CFO Summit

Examining The Expanding Role Of The COO/CFO Within Private Equity: How Will The Role Continue To Evolve Over The Next 10 Year?

### Participants

Moderator: Pamela Hendrickson, COO & Vice Chairman, Strategic Initiatives, The Riverside Company

Panellists: Ralf Gruss, COO, Apax Partners

Graeme Dell, COO, BC Partners

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### LP/GP Transparency

10:00 - 10:30  
COO/CFO Summit

How Is The LP/GP Relationship Developing & How Are GPs Communicating With Their LPs? How Should GPs Build Trust & Clarity To Satisfy LP Requirements? What Still Needs To Change?

### Participants

Panellists: Karen Sands, Head of Finance, Hermes GPE

Lee Gardella, Managing Director, Adveq Management

Diana Meyel, Managing Partner & Chief Financial Officer, Cipio Partners

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### Morning Coffee & Networking Break

10:30 - 11:00  
COO/CFO Summit

### Participants

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### Best Practice Operational Value-Add

11:00 - 11:30  
COO/CFO Summit

Operational Efficiency: Update On The Latest Developments In Best Practice Operational Value-Add: How Can PE Funds Excel?

### Participants

Panellists: Immo Rupf, Partner, Co-Head of Global Portfolio Team, Cinven

John Rowland, Partner, Chief Operating Officer & Chief Financial Officer, Alchemy Partners

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### Cyber Security - Mitigating The Risks

11:30 - 12:00  
COO/CFO Summit

Is Enough Being Done To Address Data Security In Our Own Businesses As Well As In Our Portfolio Companies?

What Are COOs/CFOs Doing To Mitigate This Risk & Are Software Systems Keeping Up?

### Participants

Panellists: John F. Aiello, Partner, Lindsay Goldberg

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### Update On Regulation & Compliance

12:00 - 12:30  
COO/CFO Summit

How To Future Proof Your Business From Increased Regulatory & Compliance Requirements:

What More Needs To Be Done?

### Participants

Panellists: Lance R. Taylor, Chief Financial Officer, HGGC

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### Lunch & Networking Break

12:30 - 14:00  
COO/CFO Summit

### Participants

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### Valuation Outlook

14:00 - 14:30  
COO/CFO Summit

Private Equity Valuation Practices & Policies

### Participants

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### When & How To Mitigate To Outsourced Services

14:30 - 15:00  
COO/CFO Summit

The CFO's Dilemma: Key Elements To Consider When Migrating To Outsourced Solutions In An Industry Of Increasingly Diverse Asset Class Offerings, Investor Base & Geographical Reach

### Participants

Panellists: Rene Kampschulte, Head of Finance, Lakestar Advisors Germany

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### Selecting The Right Administrator

14:30 - 15:00  
COO/CFO Summit

What Attributes Do Fund Administrators Need To Exhibit To Satisfy Both LP and GP Requirements?

How Should GPs Select The Right Administrator?

### Participants

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### Afternoon Refreshments & Networking Break

15:00 - 15:30  
COO/CFO Summit

### Participants

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### COO/CFO Role In Fundraising

15:30 - 16:00  
COO/CFO Summit

Fundraising In A Complex Regulatory Environment: How Has The COO/CFO Role Changed?

### Participants

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### Utilising Technology To Build Best In Class Businesses

16:00 - 16:30  
COO/CFO Summit

Streamlining The Business: Process Automation & Investment In Technology To Build A Service Orientated, Investor Focused Business

### Participants

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### End of Summit Day

16:30 - 16:30  
COO/CFO Summit

### Participants

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### Summit Networking Drinks Reception

17:30 - 19:00  
COO/CFO Summit

### Participants

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# SCHEDULE

SUMMITS DAY - 27/02/2017

SuperReturn International

27 February - 2 March 2017  
InterContinental Hotel  
Berlin

TIME	COO/CFO SUMMIT	ENERGY & NATURAL RESOURCES SUMMIT	GERMAN PRIVATE EQUITY SUMMIT	INTEGRATING ESG INTO PRIVATE EQUITY SUMMIT	PRIVATE DEBT & MEZZANINE FINANCE SUMMIT
<b>08:00</b>	<p><b>08:15</b> - Registration &amp; Welcome Coffee</p> <p><b>08:50</b> - Chairman's Welcome Address</p>	<p><b>08:15</b> - Registration &amp; Welcome Coffee</p> <p><b>08:50</b> - Chairman's Welcome Address</p>	<p><b>08:15</b> - Registration &amp; Welcome Coffee</p>	<p><b>08:15</b> - Registration &amp; Welcome Coffee</p> <p><b>08:55</b> - Chairman's Welcome Address</p>	<p><b>08:15</b> - Registration &amp; Welcome Coffee</p> <p><b>08:45</b> - Chairman's Welcome Address</p> <p><b>08:50</b> - Overview Of The Economy 2017: Big Picture &amp; Implications For The Private Debt Market</p>
<b>09:00</b>	<p><b>09:00</b> - Keynote Address</p> <p><b>09:30</b> - The Changing Role Of The COO/CFO</p>	<p><b>09:00</b> - Big Picture Energy Landscape: Update On The Forces At Play Shaping The Global Energy &amp; Oil Price Landscape</p> <p><b>09:30</b> - Outlook On Energy: Is The Energy Sector Still Delivering Outperformance?</p>	<p><b>09:10</b> - Chairman's Welcome Address</p> <p><b>09:15</b> - Geo-Political Overview</p>	<p><b>09:00</b> - Demystifying ESG</p> <p><b>09:30</b> - LP Keynote</p> <p><b>09:50</b> - Impact &amp; Sustainable Development</p>	<p><b>09:15</b> - Perspectives On Private Debt</p> <p><b>09:40</b> - Fireside Chat: What Does The Future Hold For The Private Credit Markets?</p>
<b>10:00</b>	<p><b>10:00</b> - LP/GP Transparency</p> <p><b>10:30</b> - Morning Coffee &amp; Networking Break</p>	<p><b>10:00</b> - Innovation In Renewables: Innovation &amp; The Transition To A Sustainable Economy</p> <p><b>10:30</b> - Morning Coffee &amp; Networking Break</p>	<p><b>10:00</b> - Geo-Political Events &amp; The Future Of German PE</p> <p><b>10:30</b> - Morning Coffee &amp; Networking Break</p>	<p><b>10:30</b> - Morning Coffee &amp; Networking Break</p>	<p><b>10:10</b> - Defining The Market: Defining Private Debt: What Does The Market Look Like Today In Terms Of Players And Competition?</p> <p><b>10:40</b> - Morning Coffee &amp; Networking Break</p>
<b>11:00</b>	<p><b>11:00</b> - Best Practice Operational Value-Add</p> <p><b>11:30</b> - Cyber Security - Mitigating The Risks</p>	<p><b>11:00</b> - Increased Demand For Energy &amp; Renewables</p> <p><b>11:30</b> - LP Perspectives: LP Views On Energy Investing</p>	<p><b>11:00</b> - Update On The German PE Market</p> <p><b>11:30</b> - LP Perspectives: LP Views On Investing In PE In Germany</p>	<p><b>11:00</b> - ESG On The Frontline</p> <p><b>11:30</b> - Due Diligence: Extended Session</p>	<p><b>11:10</b> - Comparing Different Strategies &amp; Products</p> <p><b>11:40</b> - Topic &amp; Speaker TBC</p>
<b>12:00</b>	<p><b>12:00</b> - Update On Regulation &amp; Compliance</p> <p><b>12:30</b> - Lunch &amp; Networking Break</p>	<p><b>12:00</b> - Level Of Returns: Examining The Level Of Returns In Energy Investing</p> <p><b>12:30</b> - Lunch &amp; Networking Break</p>	<p><b>12:00</b> - Data Session: Update On German PE Outlook</p> <p><b>12:45</b> - Lunch &amp; Networking Break</p>	<p><b>12:20</b> - LP Expectations</p> <p><b>12:50</b> - Lunch &amp; Networking Break</p>	<p><b>12:10</b> - Examining Opportunities &amp; Risks In Sponsorless Lending</p> <p><b>12:40</b> - LP Perspectives: Digging Deeper Into Private Debt</p>



# SCHEDULE

SUMMITS DAY - 27/02/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

TIME	COO/CFO SUMMIT	ENERGY & NATURAL RESOURCES SUMMIT	GERMAN PRIVATE EQUITY SUMMIT	INTEGRATING ESG INTO PRIVATE EQUITY SUMMIT	PRIVATE DEBT & MEZZANINE FINANCE SUMMIT
13:00		13:30 - Data Session			13:10 - Lunch & Networking Break
14:00	14:00 - Valuation Outlook 14:30 - When & How To Mitigate To Outsourced Services 14:30 - Selecting The Right Administrator	14:00 - Opportunities In Renewables 14:30 - Opportunities In Energy & Natural Resources	14:00 - What Strategies Work In The Mittlestand? 14:30 - Latest Developments In The German Growth & Tech Scene	14:00 - Value Creation Case Study 14:20 - Transparency: How Private Is Private Equity?	14:10 - The Role Of Private Debt Within Investor Portfolios 14:40 - Flexible Capital: How Is The Private Debt Market Evolving From Traditional Control PE?
15:00	15:00 - Afternoon Refreshments & Networking Break 15:30 - COO/CFO Role In Fundraising	15:00 - Afternoon Refreshments & Networking Break 15:30 - Technological Innovation In The Energy Sector	15:15 - Afternoon Refreshments & Networking Break 15:45 - Regulatory Challenges For German GPs & LPs & Impact Of Brexit	15:00 - Afternoon Refreshments & Networking Break 15:30 - Debate: 'This House Believes That A Checklist Approach To Reporting Is Unhelpful & Unrealistic'	15:10 - Co-Investments Panel: The Growing Trend For Using Co Investments In Private Debt To Increase Deal Size: 15:40 - Afternoon Refreshments & Networking Break
16:00	16:00 - Utilising Technology To Build Best In Class Businesses 16:30 - End of Summit Day	16:00 - Oil & Gas vs Renewables: The Great Debate 16:30 - End of Summit Day	16:15 - Creating Value: How Can Funds In Germany Develop Differentiated Ways Of Creating Value? 16:45 - Minority Investments: The Strategic Importance Of Minority Investments In The German Investment Environment	16:00 - Too Hot To Touch Session: Reporting: No Carrot & No Stick	16:00 - Specialists Panel: Private Debt's Increasing Diversity As An Asset Class 16:25 - Comparing Different Debt Structures 16:50 - New Product Session
17:00	17:30 - Summit Networking Drinks Reception	17:30 - Summit Networking Drinks Reception	17:15 - End of Summit Day 17:30 - Summit Networking Drinks Reception	17:00 - End of Summit Day 17:30 - Summit Networking Drinks Reception	17:15 - End of Summit Day 17:30 - Summit Networking Drinks Reception

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### Registration & Welcome Coffee

07:30 - 08:00  
Main agenda

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### Chairman's Welcome Address

08:00 - 08:10  
Main agenda

### Participants

Jeryl Andrew, CEO, Level 20

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### Global Economic Outlook: Macro-Economic Outlook Outlining Risks & Challenges For The Global Economy

08:10 - 08:50  
Main agenda

Predicting The Global Political Implications Of Brexit, China's Falling Domestic Equity Markets, US Elections & How They Will Affect The Economy, Liquidity & PE Investing

### Participants

Zanny Minton-Beddoes, Editor-in-Chief, The Economist

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### State Of The Union: "The New World Order"

08:50 - 09:20  
Main agenda

Dealing With A New Reality: How Will Volatility In The Global Geopolitical & Economic Environment Affect Alternative Investment Strategies Going Forward?

### Participants

Moderator: Jason Kelly, New York Bureau Chief , Bloomberg L.P.

Panellists: William E. Ford, CEO , General Atlantic

Donald J Gogel, Chairman & Chief Executive Officer, Clayton Dubilier & Rice

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### Engaged Conversation With Zanny Minton Beddoes, Editor-In-Chief, The Economist

09:00 - 09:30  
Engaged Conversations

- Chatham House Rule Applies
- No Press

Come along to ask any burning questions arising from Zanny's earlier presentation

### Participants

Zanny Minton-Beddoes, Editor-in-Chief, The Economist

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### Keynote Interview

09:20 - 09:50  
Main agenda

### Participants

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### Spotlight On Regulation

09:45 - 10:35  
Engaged Conversations

- Come along to an intimate and informative discussion
- Chatham House Rule Applies

No Press

### Participants

Patricia Volhard, Tax & Legal Committee , Invest Europe

Dörte Höppner, Managing Director, P+P Pöllath & Partners

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### Keynote Interview

09:45 - 10:10  
Main agenda

### Participants

Robert F Smith, Chairman & CEO , Vista Equity Partners

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### Keynote Address

10:10 - 10:35  
Main agenda

### Participants

Arif Naqvi, Founder & Group Chief Executive, The Abraaj Group

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### Morning Coffee & Networking Break

10:35 - 11:05  
Main agenda

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### Engaged Conversation With Level 20

11:00 - 11:30  
Engaged Conversations

- Chatham House Rule Applies
- No Press

### Participants

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### Fireside Chat

11:05 - 11:30  
Main agenda

### Participants

Leon Black, Founding Partner , Apollo Global Management

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### Assessing The Shifting Dynamics In The LP/ GP Relationship

11:30 - 12:00  
Main agenda

A Discussion On The Challenges Of Co-Investing, Special Accounts & The Divergence In The Returns That LPs Will Earn From Private Equity

### Participants

Moderator: François Aguerre, Partner, Collier Capital

Panellists: Kevin McDowell, Senior Principal, Alberta Teachers' Retirement Fund

Guthrie Stewart, Senior Vice President & Global Head of Private Investments , PSP Investments

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### Keynote Interview

12:00 - 12:25  
Main agenda

### Participants

John Connaughton, Co-Managing Partner, Bain Capital

Interviewed by: Jason Kelly, New York Bureau Chief , Bloomberg L.P.

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### Engaged Conversation With Matthew Craig-Greene: First Time Funds

12:00 - 12:45  
Engaged Conversations

- Chatham House Rule Applies
- STRICTLY LIMITED TO 15 ATTENDEES, FIRST COME, FIRST SERVED
- No Press

### Participants

Matthew Craig-Greene, Managing Director, Far Blue IR/ MJ Hudson

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### Keynote Interview

12:25 - 13:25  
Main agenda

### Participants

David Blitzler, Senior Managing Director & Head of Tactical Opportunities, Blackstone

Interviewed by: Henny Sender, Chief Correspondent, International Finance , Financial Times

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### Keynote Panel: Investment Styles Across Market Cycles

12:50 - 13:20  
Main agenda

Examining The Return Attributions Of Different Investment Approaches: Which Investment Styles Will Persist Across Market Cycles & Why?

#### Participants

Panellists: Rob Lucas, Managing Partner, CVC

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### Lunch PLUS Delegate Quickfire Showcase: Emerging Managers

13:20 - 14:30  
Main agenda

#### Participants

LP Judge: Daniel Parker, Deputy Chief Investment Officer, Texas Tech University System - Office of Investments

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### Stream A Chair - Investor Outlook

14:30 - 14:30  
A Investor Outlook

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### Stream B Chair - Mid Market Focus

14:30 - 14:30  
B Mid Market Focus

#### Participants

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### Stream C Chair - Innovation, Disruption & Tech Forecast

14:30 - 14:30  
C Innovation Disruption & Tech Forecast

#### Participants

Terrence M Tehranian, Partner , Pioneer Point Partners

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### Stream D Chair - Update On Secondaries

14:30 - 14:30  
D Update On Secondaries

#### Participants

Philip Tsai, MD, Global Head of Secondary Market Advisory , UBS Investment Bank

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### Stream E Chair - Economic & Geopolitical Volatility & Effect On PE

14:30 - 14:30  
E Economic & Geopolitical Volatility & Effect On PE

#### Participants

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### Private Equity Investing in Today's Market

14:30 - 15:00  
A Investor Outlook

- Where do investors believe we are in the cycle
- Does the cycle matter for PE investing
- What tactical allocations would you suggest at the moment
- What lessons have you taken from prior downturns and how they shape what you are doing at present?
- What are the impact of recent political events in PE programs?

#### Participants

Moderator: Peter von Lehe, Managing Director, Head of Private Equity Investment Solutions, Neuberger Berman

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### Topic & Speaker TBC

14:30 - 15:00  
B Mid Market Focus

#### Participants

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### Future Innovative Investment Strategies

14:30 - 15:00  
C Innovation Disruption & Tech Forecast

Pushing The Boundaries: Where Will The Next Innovative Investment Strategies Focus? How Will Managers Take Advantage Of Market Opportunity By Launching And Scaling The Strategies Of The Future?

#### Participants

Moderator: Henny Sender, Chief Correspondent, International Finance , Financial Times

Panellists: Christopher James, Senior Managing Director, COO, Blackstone Tactical Operations, Blackstone

Caspar Gilroy, Founder & Chairman, Broadwell Capital

Brijesh Jeevarathnam, Partner, Global Co-Head of Global Venture Fund Investments, Adam Street Partners

Terrence M Tehranian, Partner , Pioneer Point Partners

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### Update On Current Secondary Market Pricing, Sales Volume & Discounts To NAV

14:30 - 15:00  
D Update On Secondaries

#### Participants

Brenlen Jinkens, Managing Director, Greenhill Cogent

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### Impact of Macro Economic Uncertainty on the Private Equity Asset Class

14:30 - 15:00  
E Economic & Geopolitical Volatility & Effect On PE

#### Participants

Ian Charles, Partner, Landmark Partners

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### Allocation Plans: Where Are Investors Putting Their Distributions To Work?

15:00 - 15:30  
A Investor Outlook

Which Types Of GP Have Successfully Navigated Different Types Of Environments Over Past Cycles With Consistent High Performance?

#### Participants

Moderator: Graham McDonald, Head of Private Equity, Aberdeen

Panellists: Joshua B Stern, Director, Private Investments , Robert Wood Johnson Foundation

Vicky Williams, Senior Investment Director , Cambridge Associates

Sweta Chattopadhyay, Senior Investment Manager, RPM

Robert Coke, Head of Absolute Return & Buyout Investments, The Wellcome Trust

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### Why Should You Invest In The Mid Market Today?

15:00 - 15:30  
B Mid Market Focus

Is There Still Potential For Higher Returns In The Face Of Increasing Competition? If So, Where?

#### Participants

Moderator: John Barber, Partner, Co-Head of Investor Services , Bridgepoint

Panellists: David Burns, Managing Partner, Phoenix Equity

Christiaan Marriott, Partner, Fundraising & Investor Relations, Equistone Partners Europe

Rhonda Ryan, Managing Director, Head of EMEA, Pavilion Alternatives Group Ltd

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### Long Term Investing In Private Equity

15:00 - 15:30

C Innovation Disruption & Tech Forecast

What Is The Rationale For Long Term Investing In Private Equity And How Can It Best Succeed? What Types Of Businesses Are Well Suited To This And What Are The Pitfalls That Managers And Their Investors Should Try To Avoid?

#### Participants

Moderator: Susan Long McAndrews, Partner, Pantheon Ventures

Panellists: Eliot Merrill, Managing Director & Co-Head, Carlyle Global Partners

Marc Boughton, Managing Partner & CEO, CVC Capital Partners

Andrew Sheiner, Managing Partner, Atlas Partners

Shane Feeney, Senior Managing Director, Global Head of Private Investments, CPPIB

### Where Next For Secondaries?

15:00 - 15:30

D Update On Secondaries

#### Participants

Philip Tsai, MD, Global Head of Secondary Market Advisory, UBS Investment Bank

### Brexit & US Election Outcome – A Game Changer For Private Equity

15:00 - 15:30

E Economic & Geopolitical Volatility & Effect On PE

Predicting The Long Term Implications Of GeoPolitical Upheaval On Private Equity Deal Flow, Exits, Valuations & Marketing: What Risks & Opportunities Will It Provide, How Can Private Equity Groups Profit From Brexit Uncertainty & How Can Alpha Be Generated?

#### Participants

Moderator: Miriam Schmitter, Managing Director, Commonfund UK Ltd

Panellists: Tim Hames, Director General, BVCA

Ian Simpson, Founder, Amala Partners

Eileen Burbidge, Partner, Passion Capital

### Recycling Distribution:

15:30 - 16:00

A Investor Outlook

How Much Will LPs Reallocate To PE & To Existing Relationships & What Factors Influence Their Decisions?

#### Participants

Moderator: Bracken White, Managing Director, Probitas Partners

Panellists: Katja Salovaara, Senior Portfolio Manager, Private Equity, Ilmarinen Mutual Pension Insurance Company

Jonas Nyquist, Head of Buyout Fund Investment, Skandia Life

Yusuf Samad, Principal - Alternatives, Pension Protection Fund

Thomas McComb, Portfolio Manager, JP Morgan

### LPs On The Lower Mid Market

15:30 - 16:00

B Mid Market Focus

What Factors Do LPs Take Into Account When Selecting Lower Mid Market Funds? How Do They Evaluate Performance?

#### Participants

Moderator: Marc J.M der Kinderen, Managing Partner, 747 Capital

Panellists: Rainer Ender, Co-Chief Investment Officer, Adveq Management

Mark Storey, Partner, Alcuin Capital Partners

Philip Shapiro, Managing Partner, Synova Capital

Dr Debbie Philippides, Head of Manager Selection, Seligman Private Equity Select

### Disruption: What Technology And/Or Process Advancements Will Potentially Create The Greatest Disruption Over The Course Of The Next 12-18 Months?

15:30 - 16:00

C Innovation Disruption & Tech Forecast

Identifying The Industries & Technologies Best Positioned For Disruption & Understanding What Those Disruptive Forces Will Look Like Through The Eyes Of The Investor Community

#### Participants

Moderator: Nils Rode, Co-Chief Investment Officer, Adveq Management

Panellists: Andrin Bachmann, Partner, Piton Capital

Roberto Bonanzinga, Co-Founder, InReach Ventures

Hans-Jürgen Schmitz, Managing Partner, Mangrove Capital Partners

Jordan Buck, Head of Non-liquid Investments, LGT Vestra Private Office

### Generating Alpha: Which Transactions & Strategies Are Generating High Returns In Today's Frothy Secondaries Market?

15:30 - 16:00

D Update On Secondaries

Is There Still Alpha In Traditional Secondaries Deals Or Do You Have To Get Creative Now?

#### Participants

Panellists: Benoît Verbrugge, Member of Executive Committee & Head of Ardian US, Ardian

Adam Howarth, Managing Director, Co-Head Private Equity Secondaries, Partners Group

Pål Ristvedt, Partner, Lexington Partners UK Ltd

Matthew Jones, Partner, Global Secondaries Investment Team, Pantheon

### LP Perspectives: How Will Brexit Affect The Evolution Of Investors' Portfolios & How They Select Investment Opportunities?

15:30 - 16:00

E Economic & Geopolitical Volatility & Effect On PE

#### Participants

Moderator: David Jeffrey, Partner, StepStone Group

Panellists: Anselm Adams, Director, Senior Portfolio Manager, PECA Family Office

Georges Beukering, Head, Investor Relations & Business Development, FMO/CFM

Arnaud Lipkowicz, Managing Director & Partner, GCM Grosvenor

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### Afternoon Refreshments & Networking Break

16:00 - 16:30  
Main agenda

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### Customised Partnerships: Forging New Deals & Flexible Terms

16:30 - 17:00  
A Investor Outlook

How Successfully Are GPs Innovating To Address LP Needs Via Alternative Structures & Customised Partnerships? What More Needs To Be Done To Ensure PE Remains An Attractive Investment Proposition For Investors?

#### Participants

Moderator: Claus Stenbaek, Managing Partner, Keyhaven Capital Partners

Panellists: Remy Kawkabani, Managing Director, Head of EMEA, Siguler Guff

Warren Hibbert, Managing Partner, Asante Capital

Ed Gander, Partner, Weil, Gotshal & Manges

Hans de Ruiter, Chief Investment Officer, Stichting Pensioenfonds TNO

Joana Rocha Scaff, Managing Director, Head of Europe Private Equity, Neuberger Berman

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### Data On The Mid Market: Who Has Performed Best & Why?

16:30 - 17:00  
B Mid Market Focus

#### Participants

Mark O'Hare, Founder & CEO, Preqin

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### How Fintechs Are Changing The Financial Industry

16:30 - 17:00  
C Innovation Disruption & Tech Forecast

#### Participants

Moderator: Marc P. Bernegger, Serial Web Entrepreneur and Fintech Investor

Panellists: Dr Daniel Schmidt, CEO, CEPRES

Minh Q Tran, General Partner - Europe, Axa Strategic Ventures

Mark Schmitz, General Partner, Lakestar Capital

Radboud Vlaar, Founding Partner, Orange Growth Capital

Rob Heyvaert, Managing Partner, Chairman & Chief Executive Officer, Motive Partners

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### LP Perspectives: Balancing Secondary Portfolio Allocations

16:30 - 17:00  
D Update On Secondaries

What Strategies Are Being Implemented To Enhance Liquidity, What Return Expectations Should LPs Have Going Forward & What Are LPs' Motives For Buying & Selling Today?

#### Participants

Panellists: Michael Woolhouse, Managing Director, Head of Secondaries and Co-Investments, CPPIB

Cari Lodge, Managing Director, Head of Secondaries, Commonfund Capital

Carlo Pirzio Biroli, MD, Global Head of Private Equity & Illiquid Alternatives, Deutsche Asset & Wealth Management

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### Operational Value Add: Examining The Different Models Being Deployed By GPs & Operating Partners

16:30 - 17:00  
E Economic & Geopolitical Volatility & Effect On PE

What Will The Next Generation Of Operational Improvement Involve?

#### Participants

Moderator: Dante Leone, Managing Partner, CP-DL

Panellists: Jan-Johan K uhl, Managing Partner, Polaris Equity

Carlos Lavilla, Managing Partner, Corpin Capital

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### Fund Restructuring & Succession

17:00 - 17:30  
A Investor Outlook

Why Is Fund Restructuring On The Increase And Is There A Correlation With Succession Issues At GP Level? Defining The Key Ingredients Of Successful Fund Restructuring & Striking A Balance Between Satisfied LP And Incentivised GP

#### Participants

Moderator: Armando D'Amico, Managing Partner, Acanthus Advisors

Panellists: Cem Meric, Partner, Private Equity, LGT Capital Partners

Alexandre Delos, Partner, Head of Buyout Investments, Access Capital Partners

Patrick Eisenchteter, Managing Partner, Motion Equity Partners

Louis Elson, Co-Founder & Managing Partner, Palamon Capital Partners

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### Growing Fund Size: How Do You Define A Mid Market Fund Today In Terms Of Size?

17:00 - 17:30  
B Mid Market Focus

Which Deals Offer Better Returns Through The Business Cycle & How Can GPs Maintain Their Success & Avoid Strategy Drift With Double The Assets?

#### Participants

Moderator: Juan Luis Ramirez, Founding Partner, Portobello Capital

Panellists: Alan MacKay, Founding Partner, GHO Capital Partners

Andrea Bonomi, Founder, Investindustrial

Nigel Hammond, Managing Partner, Vespa Capital

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### Latest Trends In VC

17:00 - 17:30  
C Innovation Disruption & Tech Forecast

#### Participants

Moderator: Anne Glover, Chief Executive & Co-Founder, Amadeus Capital Partners

Panellists: Eileen Burbidge, Partner, Passion Capital

Simon Murdoch, Managing Partner, Episode 1 Ventures

Simon Calver, Partner, BGF Ventures

John O'Sullivan, Senior Vice President, Investment Services, Enterprise Ireland

Benjamin Beldegrun, Managing Partner, Pontifax AgTech

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### Pricing & Deal Flow: How Are Intelligent Buyers Sourcing, Calculating & Justifying The Price Of Their Purchases In A Volatile Market?

17:00 - 17:30  
D Update On Secondaries

Is The Growth Of The Market Sustainable & Where Will Future Deal Flow Come From?

#### Participants

Moderator: Philippe Roesch, Managing Partner, RIAM Alternative Investments

Panellists: Andre Aubert, Partner, LGT Capital Partners

Oliver Gardey, Partner, Europe, Pomona Capital

David Atterbury, Managing director, HarbourVest Partners (UK) Ltd

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# SESSIONS

MAIN CONFERENCE DAY 1 AGENDA - 28/02/2017

SuperReturn International

27 February - 2 March 2017  
InterContinental Hotel  
Berlin

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## **New Opportunities For Distressed Investing: Special Situations & Distressed Opportunities**

17:00 - 17:30

E Economic & Geopolitical Volatility & Effect On PE

What Are The Predicted Underlying Drivers Of  
Distressed Debt In 2017 & Where Will The New  
Opportunities Be?

### **Participants**

Panellists: Dominic Slade, Managing Partner , Alchemy  
Partners

Jordan Kruse, Managing Director & Co-Portfolio  
Manager, Oaktree Capital Management

Andrés Rubio, Senior Partner, European Principal  
Finance Fund, Apollo Management

Barnaby Lyons, Managing Director, Head, Bain Capital  
Credit Asia

David Abrams, Senior Managing Director, Cerberus  
European Capital Advisors, LLP.

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## **End of Main Conference Day 1**

17:30 - 17:30

Main agenda

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## **Evening Networking Cocktail Party**

17:40 - 19:30

Main agenda

Hosted by: UBS Investment Bank

NB Entry Strictly Restricted To SuperReturn  
Conference Badge Holders Only

# SCHEDULE

MAIN CONFERENCE DAY 1 AGENDA - 28/02/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

<b>TIME</b>	<b>MAIN AGENDA</b>	<b>A INVESTOR OUTLOOK</b>	<b>B MID MARKET FOCUS</b>	<b>C INNOVATION DISRUPTION &amp; TECH FORECAST</b>	<b>D UPDATE ON SECONDARIES</b>	<b>E ECONOMIC &amp; GEOPOLITICAL VOLATILITY &amp; EFFECT ON PE</b>	<b>ENGAGED CONVERSATIONS</b>
<b>07:00</b>	<b>07:30</b> - Registration & Welcome Coffee						
<b>08:00</b>	<b>08:00</b> - Chairman's Welcome Address  <b>08:10</b> - Global Economic Outlook: Macro-Economic Outlook Outlining Risks & Challenges For The Global Economy  <b>08:50</b> - State Of The Union: "The New World Order"						
<b>09:00</b>	<b>09:20</b> - Keynote Interview <b>09:45</b> - Keynote Interview						<b>09:00</b> - Engaged Conversation With Zanny Minton Beddoes, Editor-In-Chief, The Economist  <b>09:45</b> - Spotlight On Regulation
<b>10:00</b>	<b>10:10</b> - Keynote Address <b>10:35</b> - Morning Coffee & Networking Break						
<b>11:00</b>	<b>11:05</b> - Fireside Chat <b>11:30</b> - Assessing The Shifting Dynamics In The LP/GP Relationship						<b>11:00</b> - Engaged Conversation With Level 20

# SCHEDULE

MAIN CONFERENCE DAY 1 AGENDA - 28/02/2017

SuperReturn International

27 February - 2 March 2017

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TIME	MAIN AGENDA	A INVESTOR OUTLOOK	B MID MARKET FOCUS	C INNOVATION DISRUPTION & TECH FORECAST	D UPDATE ON SECONDARIES	E ECONOMIC & GEOPOLITICAL VOLATILITY & EFFECT ON PE	ENGAGED CONVERSATIONS
12:00	<p>12:00 - Keynote Interview</p> <p>12:25 - Keynote Interview</p> <p>12:50 - Keynote Panel: Investment Styles Across Market Cycles</p>						12:00 - Engaged Conversation With Matthew Craig-Greene: First Time Funds
13:00	13:20 - Lunch PLUS Delegate Quickfire Showcase: Emerging Managers						
14:00		<p>14:30 - Stream A Chair - Investor Outlook</p> <p>14:30 - Private Equity Investing in Today's Market</p>	<p>14:30 - Stream B Chair - Mid Market Focus</p> <p>14:30 - Topic &amp; Speaker TBC</p>	<p>14:30 - Stream C Chair - Innovation, Disruption &amp; Tech Forecast</p> <p>14:30 - Future Innovative Investment Strategies</p>	<p>14:30 - Stream D Chair - Update On Secondaries</p> <p>14:30 - Update On Current Secondary Market Pricing, Sales Volume &amp; Discounts To NAV</p>	<p>14:30 - Stream E Chair - Economic &amp; Geopolitical Volatility &amp; Effect On PE</p> <p>14:30 - Impact of Macro Economic Uncertainty on the Private Equity Asset Class</p>	
15:00		<p>15:00 - Allocation Plans: Where Are Investors Putting Their Distributions To Work?</p> <p>15:30 - Recycling Distribution:</p>	<p>15:00 - Why Should You Invest In The Mid Market Today?</p> <p>15:30 - LPs On The Lower Mid Market</p>	<p>15:00 - Long Term Investing In Private Equity</p> <p>15:30 - Disruption: What Technology And/Or Process Advancements Will Potentially Create The Greatest Disruption Over The Course Of The Next 12-18 Months?</p>	<p>15:00 - Where Next For Secondaries?</p> <p>15:30 - Generating Alpha: Which Transactions &amp; Strategies Are Generating High Returns In Today's Frothy Secondaries Market?</p>	<p>15:00 - Brexit &amp; US Election Outcome – A Game Changer For Private Equity</p> <p>15:30 - LP Perspectives: How Will Brexit Affect The Evolution Of Investors' Portfolios &amp; How They Select Investment Opportunities?</p>	



# SCHEDULE

MAIN CONFERENCE DAY 1 AGENDA - 28/02/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

<b>TIME</b>	<b>MAIN AGENDA</b>	<b>A INVESTOR OUTLOOK</b>	<b>B MID MARKET FOCUS</b>	<b>C INNOVATION DISRUPTION &amp; TECH FORECAST</b>	<b>D UPDATE ON SECONDARIES</b>	<b>E ECONOMIC &amp; GEOPOLITICAL VOLATILITY &amp; EFFECT ON PE</b>	<b>ENGAGED CONVERSATIONS</b>
<b>16:00</b>	<b>16:00</b> - Afternoon Refreshments & Networking Break	<b>16:30</b> - Customised Partnerships: Forging New Deals & Flexible Terms	<b>16:30</b> - Data On The Mid Market: Who Has Performed Best & Why?	<b>16:30</b> - How Fintechs Are Changing The Financial Industry	<b>16:30</b> - LP Perspectives: Balancing Secondary Portfolio Allocations	<b>16:30</b> - Operational Value Add: Examining The Different Models Being Deployed By GPs & Operating Partners	
<b>17:00</b>	<b>17:30</b> - End of Main Conference Day 1 <b>17:40</b> - Evening Networking Cocktail Party	<b>17:00</b> - Fund Restructuring & Succession	<b>17:00</b> - Growing Fund Size: How Do You Define A Mid Market Fund Today In Terms Of Size?	<b>17:00</b> - Latest Trends In VC	<b>17:00</b> - Pricing & Deal Flow: How Are Intelligent Buyers Sourcing, Calculating & Justifying The Price Of Their Purchases In A Volatile Market?	<b>17:00</b> - New Opportunities For Distressed Investing: Special Situations & Distressed Opportunities	

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### Registration & Welcome Coffee

08:30 - 08:20  
Main agenda

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### Chairman's Welcome Address

08:20 - 08:30  
Main agenda

### Participants

James Moore, Managing Director, Global Co-Head,  
Private Funds Group, London , UBS Investment Bank

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### Is Your Data Secure?

08:30 - 09:00  
Main agenda

How Can Organisations Stay One Step Ahead Of The  
Risks Presented By Ongoing Advances In Cyber  
Threats?

As a former ethical hacker with two decades of  
experience in the Information Security industry, Jason  
Hart has used his knowledge and expertise to create  
technologies that ensure organisations stay one step  
ahead of advances in cyber threats, and he has raised  
the profile of Information Security risks and solutions.

### Participants

Jason Hart, Former Ethical Hacker & CEO,  
CRYPTOCARD

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### Keynote Address

09:00 - 09:30  
Main agenda

### Participants

David Rubenstein, Co-Founder & Co-CEO , The Carlyle  
Group

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### SuperReturn Boardroom: Q&A With Jason Hart, Former Ethical Hacker

09:15 - 09:45  
Engaged Conversations

Your opportunity to address any questions that arose  
from Jason's presentation

The Chatham House Rule Applies

No Press

### Participants

Jason Hart, Former Ethical Hacker & CEO,  
CRYPTOCARD

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### Keynote Interview

09:30 - 09:55  
Main agenda

### Participants

Secretary John W. Snow, Chairman, Cerberus Capital  
Management

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### Electronic Polling Session - Red Hot Issues!

09:55 - 10:25  
Main agenda

### Participants

Moderator: Helen Steers, Partner, Head of European  
Investment Team , Pantheon

Panellists: David Rubenstein, Co-Founder & Co-CEO ,  
The Carlyle Group

Todd Sisitsky, Managing Partner, TPG Capital

Johannes Huth, Member & Head of KKR EMEA, KKR

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### SuperReturn Boardroom: Too Hot To Touch Discussion Of Red Hot Issues

10:00 - 11:00  
Engaged Conversations

The Chatham House Rule Applies

No Press

### Participants

John Barber, Partner, Co-Head of Investor Services ,  
Bridgepoint

Robert Coke, Head of Absolute Return & Buyout  
Investments, The Wellcome Trust

Maarten Vervoort, Managing Director, AlInvest  
Partners

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### Fireside Chat

10:25 - 10:50  
Main agenda

### Participants

Steve Koltes, Co-Founder & Co-Chairman , CVC Capital  
Partners

Interviewed by: Sacha Nauta, Finance Correspondence,  
The Economist

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### Morning Coffee Plus LP/GP Structured Speed Networking

10:50 - 11:20  
Main agenda

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### Narcos: Decision Making In Extreme Conditions

11:20 - 12:05  
Main agenda

Javier Pena and Steve Murphy, Former DEA Special  
Agents & Inspiration for the Hit Netflix Original Series  
NARCOS

DEA Special Agents Javier Peña and Steve Murphy,  
were part of the largest, most complex, multi-national,  
multi-jurisdiction, and high profile investigation of its  
time. Working with an elite Colombian Task Force—  
this duo was on the front line of the downfall and  
capture of the most dangerous cartel leader of all  
time, Pablo Escobar. These events and the actions of  
Agents Peña and Murphy were the inspiration for the  
Netflix hit series, NARCOS. Javier and Steve share  
leadership lessons, life lessons, and what it took for  
teams from two countries to bring Escobar to justice.

### Participants

Steve Murphy, Former DEA Special Agent

Javier Pena, Former DEA Special Agent

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### Emerging Markets Boardroom Discussions

12:00 - 13:00  
Engaged Conversations

- 12.00 - 12.20: Africa
- 12.20 - 12.40: CEE
- 12.40 - 13.00: Latin America

The Chatham House Rule Applies

No Press

### Participants

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### Off The Record Interview Session

12:05 - 12:30  
Main agenda

### Participants

Steve Klinsky, CEO, New Mountain Capital

Interviewed by: Sergey Sheshuryak, Partner, Adams  
Street Partners

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### Keynote Panel Discussion

12:30 - 13:00  
Main agenda

### Participants

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### Lunch PLUS Delegate Quickfire Showcase: Specialist Funds

13:00 - 14:30

Main agenda

#### Participants

LP Judge: Daniel Parker, Deputy Chief Investment Officer, Texas Tech University System - Office of Investments

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### Afternoon Plenary Chairman

14:30 - 14:30

Main agenda

#### Participants

James Moore, Managing Director, Global Co-Head, Private Funds Group, London , UBS Investment Bank

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### Mid Market Thought Leaders: Pressure In The Mid Market - How Is It Possible To Get The Right Deal At The Right Price?

14:30 - 15:00

Main agenda

Is There Still Potential For Higher Returns In The Face Of Increasing Competition? If So, Where?

#### Participants

Moderator: Mark Weston, Head of Investor Relations, Triton Partners

Panellists: Richard Lenane, Managing Partner, Exponent Private Equity

Dana Haimoff, Managing Director, Portfolio Manager, JP Morgan Asset Management

Dr Edin Hadzic, Co-Founder & Partner, Paragon Partners

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### Keynote Session TBC

15:00 - 15:30

Main agenda

#### Participants

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### Emerging Markets Titans: Examining The Reasons Behind The Disparity Of GDP To PE Commitments In Emerging Markets

15:30 - 16:00

Main agenda

What Factors Are Responsible For Holding Back The Flow Of Capital & How Can Volatility In Emerging Markets Be Harnessed To Provide Optimal Returns?

#### Participants

Moderator: Mounir Guen, CEO, MVision

Panellists: Greg Bowes, Managing Partner, Albright Capital Management

Akhil Awasthi, Managing Partner , Tata Capital Growth Fund

Heiko von Dewitz, Managing Director, AGIC

Seymur Tari, CEO , Turkven Private Equity

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### Afternoon Refreshments & Networking Break

16:00 - 16:30

Main agenda

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### Stream A Chair - Fundraising

16:30 - 16:30

A Fundraising

#### Participants

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### Stream B Chair - Capital Markets/Real Assets

16:30 - 16:30

B Capital Markets & Real Assets

#### Participants

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### Stream C Chair: Co-Investments

16:30 - 16:30

C Co Investments

#### Participants

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### Stream D Chair - Geo Focus

16:30 - 16:30

D Geo Focus

#### Participants

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### Topic TBC

16:30 - 17:00

A Fundraising

#### Participants

Oliver Gottschalg, Associate Professor, HEC School of Management, Paris

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### Topic & Speaker TBC

16:30 - 17:00

B Capital Markets & Real Assets

#### Participants

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### Future Outlook For Co-Investments: Is The Current Interest In Co-Investments Sustainable?

16:30 - 17:00

C Co Investments

To What Extent Will Opportunities Be More Limited Going Forward With Many GPs Raising Funds In Excess Of Indicated Hard Caps? What Happens If Co Investors Need To Liquidate Their Position?

#### Participants

Moderator: Oliver Schumann, Managing Director, Co-Investments, Capital Dynamics

Panellists: Merrick McKay, Managing Director, Private Equity , SL Capital Partners

Edmond Ng, Founder & Managing Partner, Axiom Asia Private Capital

Kristoffer Melinder, Managing Partner, Nordic Capital Funds

Jennifer Dunstan, Partner, Head of Fund Investor Relations , 3i

Gabriele Todesca, Head of Division - Equity Investments, European Investment Fund (EIF)

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### Topic & Speaker TBC

16:30 - 17:00

D Geo Focus

#### Participants

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### Fundraising Best Practice - What Makes LPs Remember You?

17:00 - 17:30

A Fundraising

How Do You Stay Visible During The Fundraising Process & What Do You Find The Hardest Aspects Of Fundraising?

#### Participants

Moderator: Gordon Hargraves, Partner, Private Advisors

Panellists: Johanna Barr, Managing Director and Global Co-Head of Limited Partner Services , Advent International

Henry Jackson, Chief Executive, OpCapita

Andrew Honnor, Managing Partner , Greenbrook Communications

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### **Appetite For Real Assets: Examining The Factors Behind Increased Demand For Real Assets**

17:00 - 17:30

B Capital Markets & Real Assets

Which Subsectors Are Attracting Most Attention, How Are Managers Navigating External Dynamics & How Does The Sector Fit Into A Broader Investment Strategy?

#### **Participants**

Moderator: Arnaud Garel-Galais, Business Development Director, Caceis

Panellists: Dominik von Scheven, Vice President, Infrastructure & Energy, DB Private Equity

Deborah Zurkow, CIO & Head of Infrastructure Debt, Allianz Global Investors

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### **What Is The Impact Of Co-Investing On LP/GP Relations, Fees & Portfolio Construction?**

17:00 - 17:30

C Co Investments

What Is The Likelihood Of GPs Charging Fees/Carried Interest And How Will Co-Investing LPs React To This? How Can Conflicts Of Interest Be Overcome?

#### **Participants**

Moderator: David Rogers, Founding Partner, Caledon Capital Management

Panellists: Jean-Francois Le Ruyet, Partner, Quilvest Private Equity

Chris Davison, Partner, Head of Investor Relations, Permira

Alisa A. Wood, Member, Client & Partner Group, KKR

Geoffrey Geiger, Head of Private Equity, USS Investment Management Ltd

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### **Where Are The Best Investment Opportunities?: Is Now The Time To Invest In Emerging Markets?**

17:00 - 17:30

D Geo Focus

What Sectors, Opportunity Sets, Exit Expectations & Growth Drivers Present The Best Investment Opportunities & Why?

#### **Participants**

Moderator: Nicolas Schellenberg, Senior Investment Director, Cambridge Associates

Panellists: Lynn Nguyen, MD, Investment Funds Portfolio, OPIC

David Creighton, Vice Chairman, Cordiant Capital

Anne Fossemalle, Head of Private Equity Practice, EBRD

Julien Kinic, Managing Partner, idi Emerging Markets

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### **LP Views On Fundraising**

17:30 - 18:00

A Fundraising

Fundraising Pitfalls - Getting It Right! How And Why Should Investors Position To Access Oversubscribed Funds? What Fundraising Mistakes Have LPs Seen Over The Years?

#### **Participants**

Moderator: Graves Tompkins, Managing Director, Global Head of Capital Partnering, General Atlantic

Panellists: Andre Konstantinow, Head of Wealth Management, Kieger AG

Maarten Vervoort, Managing Director, AlInvest Partners

Alicia Gregory, Head of European Private Equity, MLC Wealth Management

Daniel Parker, Deputy Chief Investment Officer, Texas Tech University System - Office of Investments

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### **Opportunities In Infrastructure:**

17:30 - 18:00

B Capital Markets & Real Assets

Analysing The Breakdown Of Infrastructure Opportunities & Assets In Various Regions & Assessing Which Markets Are Most Attractive

#### **Participants**

Moderator: Uwe Fleischhauer, Managing Partner, Yielco Investments

Panellists: Dr Dmitriy Antropov, Senior Vice President, Private Infrastructure, Partners Group

Paul Malan, Senior Partner, iCON Infrastructure

Ed Clarke, Director & Co-Founder, Infracapital

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### **Too Hot To Touch: Co-Investments**

17:30 - 18:00

C Co Investments

- Why Are GPs Co-Investing? Great Investment Opportunities Or Pressure From LPs?
- Is There Any Evidence Of Co Investment Performance?
- How Do GPs Select Co-Investment Partners?
- How Do Co-Investors React When Things Go Wrong?
- What Makes The Ideal Co-Investment Partner & What Doesn't & Why?

#### **Participants**

Moderator: Merrick McKay, Managing Director, Private Equity, SL Capital Partners

Panellists: James Almond, Partner, Duke Street

Richard Howell, Partner, PAI Partners

Sandra Bosela, Co-Head Private Markets Group, MD & Global Head of Private Equity, OPTrust Private Markets Group

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### **LP's Allocation To Emerging Markets:**

17:30 - 18:00

D Geo Focus

How Do Emerging Markets Fit Into Their Portfolio Construction Strategy, Which Geos / Sectors Are Most Interesting & Which Factors Have The Most Influence On LP Investment Decisions?

#### **Participants**

Panellists: Reyaz Ahmad, Head, Global Emerging Markets Fund of Funds, IFC Asset Management Company

Omar Khalifa, Director, OpTrust Private Markets Group

Eric Marchard, Senior Vice President, Unigestion

Dr. Tolga Kirhan, Vice President Equity & Mezzanine, Europe, Middle East, Central Asia, DEG

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### **End Of Main Conference Day 2**

18:00 - 18:00

Main agenda

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### **Evening Networking Reception**

18:45 - 20:45

Main agenda

Entry Strictly Restricted To SuperReturn Conference Badge Holders Only

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# SCHEDULE

MAIN CONFERENCE DAY 2 AGENDA - 01/03/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

TIME	MAIN AGENDA	A FUNDRAISING	B CAPITAL MARKETS & REAL ASSETS	C CO INVESTMENTS	D GEO FOCUS	ENGAGED CONVERSATIONS
<b>08:00</b>	<p><b>08:00</b> - Registration &amp; Welcome Coffee</p> <p><b>08:20</b> - Chairman's Welcome Address</p> <p><b>08:30</b> - Is Your Data Secure?</p>					
<b>09:00</b>	<p><b>09:00</b> - Keynote Address</p> <p><b>09:30</b> - Keynote Interview</p> <p><b>09:55</b> - Electronic Polling Session - Red Hot Issues!</p>					<p><b>09:15</b> - SuperReturn Boardroom: Q&amp;A With Jason Hart, Former Ethical Hacker</p>
<b>10:00</b>	<p><b>10:25</b> - Fireside Chat</p> <p><b>10:50</b> - Morning Coffee Plus LP/GP Structured Speed Networking</p>					<p><b>10:00</b> - SuperReturn Boardroom: Too Hot To Touch Discussion Of Red Hot Issues</p>
<b>11:00</b>	<p><b>11:20</b> - Narcos: Decision Making In Extreme Conditions</p>					
<b>12:00</b>	<p><b>12:05</b> - Off The Record Interview Session</p> <p><b>12:30</b> - Keynote Panel Discussion</p>					<p><b>12:00</b> - Emerging Markets Boardroom Discussions</p>
<b>13:00</b>	<p><b>13:00</b> - Lunch PLUS Delegate Quickfire Showcase: Specialist Funds</p>					

# SCHEDULE

MAIN CONFERENCE DAY 2 AGENDA - 01/03/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

TIME	MAIN AGENDA	A FUNDRAISING	B CAPITAL MARKETS & REAL ASSETS	C CO INVESTMENTS	D GEO FOCUS	ENGAGED CONVERSATIONS
14:00	<p><b>14:30</b> - Afternoon Plenary Chairman</p> <p><b>14:30</b> - Mid Market Thought Leaders: Pressure In The Mid Market - How Is It Possible To Get The Right Deal At The Right Price?</p>					
15:00	<p><b>15:00</b> - Keynote Session TBC</p> <p><b>15:30</b> - Emerging Markets Titans: Examining The Reasons Behind The Disparity Of GDP To PE Commitments In Emerging Markets</p>					
16:00	<p><b>16:00</b> - Afternoon Refreshments &amp; Networking Break</p>	<p><b>16:30</b> - Stream A Chair - Fundraising</p> <p><b>16:30</b> - Topic TBC</p>	<p><b>16:30</b> - Stream B Chair - Capital Markets/Real Assets</p> <p><b>16:30</b> - Topic &amp; Speaker TBC</p>	<p><b>16:30</b> - Stream C Chair: Co-Investments</p> <p><b>16:30</b> - Future Outlook For Co-Investments: Is The Current Interest In Co-Investments Sustainable?</p>	<p><b>16:30</b> - Stream D Chair - Geo Focus</p> <p><b>16:30</b> - Topic &amp; Speaker TBC</p>	
17:00		<p><b>17:00</b> - Fundraising Best Practice - What Makes LPs Remember You?</p> <p><b>17:30</b> - LP Views On Fundraising</p>	<p><b>17:00</b> - Appetite For Real Assets: Examining The Factors Behind Increased Demand For Real Assets</p> <p><b>17:30</b> - Opportunities In Infrastructure:</p>	<p><b>17:00</b> - What Is The Impact Of Co-Investing On LP/GP Relations, Fees &amp; Portfolio Construction?</p> <p><b>17:30</b> - Too Hot To Touch: Co-Investments</p>	<p><b>17:00</b> - Where Are The Best Investment Opportunities?: Is Now The Time To Invest In Emerging Markets?</p> <p><b>17:30</b> - LP's Allocation To Emerging Markets:</p>	

# SCHEDULE

MAIN CONFERENCE DAY 2 AGENDA - 01/03/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

<b>TIME</b>	<b>MAIN AGENDA</b>	<b>A FUNDRAISING</b>	<b>B CAPITAL MARKETS &amp; REAL ASSETS</b>	<b>C CO INVESTMENTS</b>	<b>D GEO FOCUS</b>	<b>ENGAGED CONVERSATIONS</b>
<b>18:00</b>	<b>18:00</b> - End Of Main Conference Day 2  <b>18:45</b> - Evening Networking Reception					

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### LP Only Networking Breakfast

08:30 - 09:30

Main agenda

Informative & invaluable networking for LPs. Open to pre-qualified pension funds, foundations, endowments, SWFs only.

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### Registration & Welcome Coffee

09:00 - 09:20

Main agenda

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### Chairman's Welcome Address

09:20 - 09:30

Main agenda

### Participants

Jonny Maxwell, Industry Veteran & Corporate Advisor

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### Latest Academic Research On Returns & Performance

09:30 - 10:10

Main agenda

New Data On Private Equity Performance: How Have Buyouts, Expansion Capital, And Venture Capital Performed Relative To Public Markets?

### Participants

Tim Jenkinson, Professor of Finance, Private Equity Institute, Saïd Business School, University of Oxford

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### Are Private Equity And Public Market Returns Converging?

10:10 - 10:45

Main agenda

As money continues to pour into private equity, is competition driving returns down? Is VC bucking the trend? What about growth/expansion capital funds? This session will discuss the evidence presented by Tim Jenkinson and the implications for investors

### Participants

Moderator: Tim Jenkinson, Professor of Finance, Private Equity Institute, Saïd Business School, University of Oxford

Panellists: Neil Harper, CIO, Morgan Stanley Alternative Investment Partners

Eric Benhamou, Founder & Global Partner, BVG Global Ventures

Stefan Zuschke, Managing Partner, BC Partners

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### Morning Coffee & Networking Break

10:45 - 11:15

Main agenda

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### Special Guest Speaker - Survival Against The Odds

11:15 - 12:00

Main agenda

Mark Ormrod served for ten years as a Royal Marine, in both Iraq and Afghanistan. While on manoeuvres in Helmand Province he was caught in a landmine explosion and lost both legs and one arm. In a compelling tale of survival against the odds, thanks to his own grit and determination, Mark tells of horrific injuries and remarkable recovery. He gives one of the most extraordinary demonstrations that life can go on even after tragedy.

### Participants

Mark Ormrod, Motivational Speaker, Ex-Royal Marine

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### Regulatory Panel: Update On Transparency & Reporting

12:00 - 12:30

Main agenda

What Are LPs Asking For & How Is The Industry Responding?

### Participants

Panellists: Mike Sommers, President & CEO, American Investment Council

John Finley, Chief Legal Officer, Blackstone

Dörte Höppner, Managing Director, P+P Pöllath & Partners

Peter Freire, CEO, ILPA

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### Tomorrow People: A New World: Business & Society In 2027

12:30 - 13:15

Main agenda

How does a company like Google continue to grow exponentially while still staying innovative? They believe the key is to nurture a culture and a commitment to innovation and risk. Should you invest in brand new products, or improve existing ones? Google believes in doing both, and learning while they do it.

How can you apply this to your business going forward?

### Participants

Karl Bohan, Product Manager, Google

Will Gilpen, Technical Programme Manager, Google

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### Lunch & Networking Break

13:15 - 14:15

Main agenda

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### Blind Fund Selection Interactive Game Show

14:15 - 14:45

Main agenda

One respected LP will direct a series of questions on various investment scenarios to a panel of three GPs. The GPs will be seated behind a screen so the LP will be unable to see them. After all questions have been answered, the LP will choose the GP they would most like to invest with today in light of the responses given. Live & uncut! All GPs will remain anonymous.

### Participants

Host: Peter Flynn, Director, Candela Capital

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### Too Hot To Touch Session: Boardroom Discussion Of Red Hot Issues!

14:45 - 15:15

Main agenda

Chatham House Rule Apply – No reporting, or attributing of quotes to participants.

Up-to-the-minute agenda to be announced.

### Participants

Chairman: Jonny Maxwell, Industry Veteran & Corporate Advisor

Hosts: Peter Flynn, Director, Candela Capital

Tim Jenkinson, Professor of Finance, Private Equity Institute, Saïd Business School, University of Oxford

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### End of SuperReturn International 2017

15:15 - 15:15

Main agenda



# SCHEDULE

MAIN CONFERENCE DAY 3 AGENDA - 02/03/2017

SuperReturn International

27 February - 2 March 2017

InterContinental Hotel  
Berlin

<b>TIME</b>	<b>MAIN AGENDA</b>
<b>08:00</b>	<b>08:30</b> - LP Only Networking Breakfast
<b>09:00</b>	<b>09:00</b> - Registration & Welcome Coffee <b>09:20</b> - Chairman's Welcome Address <b>09:30</b> - Latest Academic Research On Returns & Performance
<b>10:00</b>	<b>10:10</b> - Are Private Equity And Public Market Returns Converging? <b>10:45</b> - Morning Coffee & Networking Break
<b>11:00</b>	<b>11:15</b> - Special Guest Speaker - Survival Against The Odds
<b>12:00</b>	<b>12:00</b> - Regulatory Panel: Update On Transparency & Reporting <b>12:30</b> - Tomorrow People: A New World: Business & Society In 2027
<b>13:00</b>	<b>13:15</b> - Lunch & Networking Break
<b>14:00</b>	<b>14:15</b> - Blind Fund Selection Interactive Game Show <b>14:45</b> - Too Hot To Touch Session: Boardroom Discussion Of Red Hot Issues!
<b>15:00</b>	<b>15:15</b> - End of SuperReturn International 2017